



YOUR TRUSTED LAUNDRY EQUIPMENT SPECIALIST

**CAPITAL PLUS**

A Total Laundry Equipment Solution

# WHAT IS CAPITAL PLUS?

It is a structured rental asset solution for your business and laundry equipment needs. The solution is a Rent to Own option, with 1 to 5 year contracts.

## ARE YOU CURRENTLY OUTSOURCING YOUR LAUNDRY WORK, OR DO YOU CURRENTLY HAVE A LAUNDRY WITH OLD EQUIPMENT?

If so, are you:

- Tired of outsourcing costs?
- Tired of poor wash results?
- Tired of missing laundry or receiving back damaged linen?
- Tired of unreliable equipment?
- Wanting to save energy, water and chemicals?

**IF YOU ANSWERED 'YES' TO ANY OF THE ABOVE, CAPITAL PLUS IS FOR YOU!**

MEGA manages the Capital Plus program nationally and it can be tailored to your needs. From 1 to 5-year rental options, we can work a solution around your requirements. Get an answer on your finance within 2 days of submitting all of the necessary documents.

## BENEFITS OF FINANCING

- No capital outlay, so your cashflow is not affected.
- Easy to budget on a fixed monthly cost for the full term of agreement.
- Rentals are tax deductible from pre-tax income.
- Early settlement can be done at no extra fee.
- Ownership of the equipment is given after the contract period.





## MINIMUM REQUIREMENTS

- a. Minimum of 2 years in business.
- b. Minimum of R2m turnover per year.
- c. Lien from the Landlord, if your premises are rented.

## DOCUMENTS NEEDED

- a. FICA.
- b. Tax Clearance Certificate.
- c. Company Registration documents.
- d. Company Financials and Bank statements.
- e. Application Form.

## COSTS

- a. Upfront registration cost.
- b. Monthly fee as per the agreement.
- c. Monthly cost is based on the rental period chosen and the rental option taken. A quote will be provided.



## BENEFITS OF CHOOSING MEGA AND OUR LAUNDRY EQUIPMENT

### LOWER COSTS

Reduce energy, water & chemical usage with the most resource efficient equipment on the market.

### EXPERTISE

Specialist in the laundry industry, as it's our sole business focus.

### EXPERIENCE

33 years' experience with proven solutions.

### OFFICIAL & LARGEST IMPORTERS

We are the official & largest importers for Electrolux, LG Commercial, GMP and Pony brands into Africa.

### LOWEST PARTS PRICING

Guaranteed lowest parts pricing compared to our competitors.

### SOLUTION FOCUSED

We don't just sell equipment, we are here to provide a long-term laundry solution for our clients, that best meets their requirements.

### 3-YEAR WARRANTY

We are the only South African supplier with a 3-year warranty across our full range of industrial products.

**WE ARE BIG ENOUGH TO COUNT,  
YET SMALL ENOUGH TO CARE.**

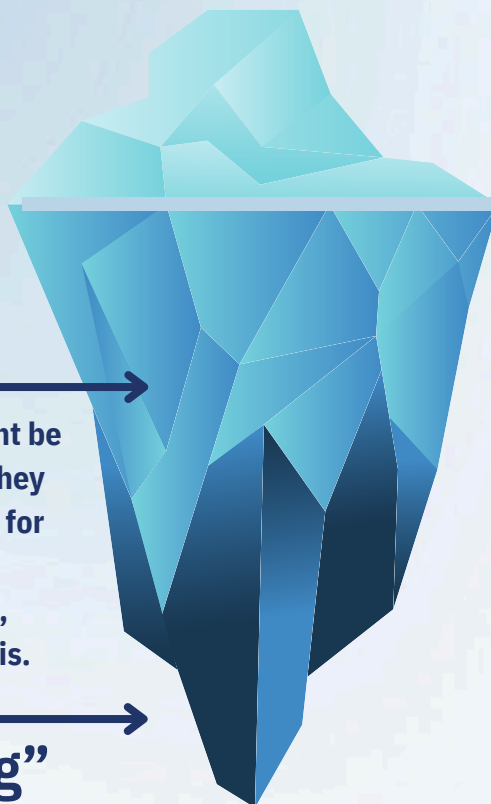




## Our “Iceberg” is smaller

While other competitor products might be less expensive to purchase upfront, they cannot compete against our products for the overall cost of ownership. The features and benefits of our products, save resource costs on a monthly basis.

## Competitors “Iceberg”



# 15%

Up-front Investment

# 85%

**Lifecycle Cost** The following costs make up the bulk of your expenses, during the lifetime of the equipment.

- Water
- Electricity
- Chemicals



THINK GREEN IS MORE THAN A LOGO. IT'S BUILT ON A PASSION FOR EDUCATING CONSUMERS TOWARDS CHOOSING EFFICIENT, LONG-TERM LAUNDRY SOLUTIONS THAT REDUCE THE COST OF OWNERSHIP AND RUNNING INPUTS. THINK GREEN FOR A SUSTAINABLE FUTURE.

Cape Town: 021 180 4998  
Durban: 031 563 7273  
Garden Route: 044 220 4300  
Johannesburg: 010 900 4998  
Email: [info@megalaundry.co.za](mailto:info@megalaundry.co.za)

[www.megalaundry.co.za](http://www.megalaundry.co.za)



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[megalaundryequipment](https://www.instagram.com/megalaundryequipment)



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